

# THE PROFESSIONAL PRACTICE OF A LANDSCAPE DESIGN & CONSTRUCTION BUSINESS, CERTIFICATE OF SPECIALIZATION

Not Financial Aid Eligible  
Banner Code: 1\_CE\_LDSN

Prepares students for self-employment and work within small businesses in the landscape industry. Builds on their industry education in landscape design and construction. Expands their education in entrepreneurship and small business management. Contributes to the student's financial independence, career success, and the world's economy. Prepares them to work for others and after passing the state contractor's examination, to own their own landscape construction business. The program is aligned with the California State License Board and completion of this program will help prepare students for the state exam.

## Program Outcomes

1. Certificate students will be able to understand the theory and practice of managing a landscape business, including knowledge of legalities, finance, operations, planning, safety, estimating, bidding, decision making and the application leadership and managerial skills in various organizational environments.
2. Certificate students will be able to develop and implement a business plan by conducting research in the appropriate specialty area and identify the target market, competition, industry standards, and financial projections.

## Certificate Requirements

Orange Coast College offers two types of certificate awards in career programs designed to prepare the graduate to enter a particular field of employment. At least 3 units in an advanced course from the certificate must be completed at OCC.

1. **Certificate of Achievement** - 8 units or more in a state-approved program. Certificates of Achievement are not automatically awarded. A petition must be filed in Enrollment Services or online at the beginning of the semester in which the student will be completing his or her final requirements. The petitioning periods are listed in the Graduation Requirements (<https://catalog.cccd.edu/orange-coast/graduation-requirements/>) section of this catalog.
2. **Certificate of Specialization** - 16 units or less in a locally approved program. Certificates of Specialization are not automatically awarded, not printed on official academic transcripts, and there is no acknowledgment of completion given at graduation. Please contact the division for details regarding the submission of petitions as procedures for each division vary. Most division offices prefer that students complete all of the required courses and then provide a copy of the transcript while some divisions allow petitions for Certificates of Specialization before finishing.

### Minimum Grade Requirement

In order to be awarded a certificate, students are required to obtain a grade of "C" or better in all program-required courses. Grades of "CR" or

"P" will be accepted whereas "CR" or "P" meets the equivalency of a "C" or better. A list of certificate programs can be found in the Programs A-Z (<https://catalog.cccd.edu/orange-coast/programs-study/>) section of this catalog. Check with a counselor to determine the requirements for completion.

Course	Title	Units
<b>Required Courses</b>		
BUS A240	Entrepreneurship	3
HORT A230	Calculations for Horticulture and Landscape Professionals	2
HORT A231	Business of Landscape Design and Construction	2
<b>Total Units</b>		<b>7</b>