

REAL ESTATE-BROKER, ASSOCIATE IN SCIENCE DEGREE

Control Number: 16568

Financial Aid Eligible

Students who complete the Real Estate-Broker Certificate of Achievement are equipped with immediately marketable skills and also the coursework necessary to sit for the California Real Estate Broker's Examination.

Complete the Real Estate Certificate of Achievement and the Associate in Science graduation requirements as outlined in the Graduation Requirements section of the catalog.

Program Outcomes

1. Function effectively in an entry-level real estate position using the skills, principles, and tools they have acquired.
2. Communicate effectively in personal organizational and real estate environments.
3. Apply the real estate principles they have learned to effectively facilitate real estate transactions in a variety of settings.
4. Be prepared to sit for the California Real Estate Broker's Exam.

Associate in Science Degree Requirements

1. **UNIT REQUIREMENT** - 60 UNITS, with at least a 2.0 grade point average. At least 12 of the units must be earned at OCC, with a minimum of one course taken for a letter grade. At least 3 units in an advanced course from the program must be completed at OCC. A student must be enrolled at the time of application for graduation. Units earned at an accredited college or university on a credit/no credit basis will be counted toward the degree requirements of the college, to a maximum of 15 units.
2. **MAJOR REQUIREMENT** - Complete the AS major requirements.
3. **MATHEMATICS REQUIREMENT** - Demonstrate competence in mathematics by either obtaining a satisfactory grade (grade of "C" or better or "pass") in a mathematics course at or above the level of Intermediate Algebra as demonstrated by prior coursework, or by demonstrating competency that is comparable through the completion of a college-level math course that has Intermediate Algebra as a prerequisite: Psychology A160 or Math A100 or higher, with the exception of Math A220.
4. **GENERAL EDUCATION REQUIREMENT** - Students may choose to complete Option 1 (OCC AS GE) (<https://catalog.cccd.edu/orange-coast/general-education-patterns/associate-science-general-education-option-1/>), Option 2 (CSU GE) (<https://catalog.cccd.edu/orange-coast/general-education-patterns/associate-degree-general-education-option-2/>), or Option 3 (IGETC) (<https://catalog.cccd.edu/orange-coast/general-education-patterns/associate-degree-general-education-option-3/>) to satisfy the general education requirement. See the General Education Patterns section of this catalog for more information.

Course	Title	Units
Required Courses		
ACCT A100 or ACCT A101	Accounting for Small Business Financial Accounting	3-4
BUS A110	Business Law	3
ECON A170 or ECON A175	Microeconomics Macroeconomics	3
RE A110	Real Estate Principles	3
RE A120	Legal Aspects of Real Estate	3
RE A130	Real Estate Practice	3
RE A140	Real Estate Appraisal	3
RE A150	Real Estate Finance	3

Total Units **24-25**

Requirement	Units
Program Major Units	24-25
AS General Education Option 1, 2, or 3	Varies
Transferable electives to satisfy unit requirement	Varies
Total Degree Units	60

Program Sequence

These sequences at Orange Coast College are general course curriculum maps for students to finish all major and general education requirements for two-year completion of degrees, and/or fulfillment of transfer requirements. The course sequence may include course prerequisites and other placement requirements. **Students are advised to meet with an Orange Coast College Counselor to review course selections and sequences to ensure that completion of this program will meet a student's transfer and career goals.**

Some courses in this program may be offered once per academic year.

Course	Title	Units
Year 1		
Semester 1		
ACCT A100 or ACCT A101	Accounting for Small Business or Financial Accounting	3-4
RE A110	Real Estate Principles	3
OCC AS GE AREA A1 - CHOOSE ONE		3
OCC AS GE AREA C1 - CHOOSE ONE		3
ELECTIVE (DEGREE APPLICABLE)		3
Units		15-16
Semester 2		
RE A120	Legal Aspects of Real Estate	3
RE A130	Real Estate Practice	3
OCC AS GE AREA B - CHOOSE ONE		3-4
OCC AS GE AREA A2 - CHOOSE ONE ¹		3-4
Select one of the following or satisfy Math competency (completion of High School Algebra 2 with a "C" or better):		3-4
MATH A030 or MATH A045	Intermediate Algebra ² or Combined Elementary and Intermediate Algebra	
Units		15-18
Year 2		
Semester 1		
RE A140	Real Estate Appraisal	3
BUS A110	Business Law	3
OCC AS GE AREA C2 - CHOOSE ONE		3
ELECTIVE (DEGREE APPLICABLE)		6
Units		15

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Course	Title	Units
Semester 2		
RE A150	Real Estate Finance	3
ECON A170 or ECON A175	Microeconomics or Macroeconomics	3
ELECTIVE (DEGREE APPLICABLE) ³		9
Units		15
Total Units		60-64

¹ OCC AS GE AREA A2 - Required if 100-level MATH will not be taken to meet Math competency. If MATH A100 or higher will be taken, then needs to take 3-4 degree applicable elective units

² Math A030 or higher OR take 3-4 degree applicable elective units if math competency was met through completion of High School Algebra 2 with a "C" or better; *100-level Math courses satisfy AS Math Requirement and OCC AS GE AREA A2

³ VARIES TO REACH MINIMUM 60 DEGREE APPLICABLE UNITS