

# REAL ESTATE-BROKER, ASSOCIATE IN SCIENCE DEGREE

Financial Aid Eligible  
Banner Code: 1\_AS\_RE  
Control Number: 16568

Students who complete the Real Estate-Broker Certificate of Achievement are equipped with immediately marketable skills and also the coursework necessary to sit for the California Real Estate Broker's Examination.

Complete the Real Estate Certificate of Achievement and the Associate in Science graduation requirements as outlined in the Graduation Requirements section of the catalog.

## Program Outcomes

1. Function effectively in an entry-level real estate position using the skills, principles, and tools they have acquired.
2. Communicate effectively in personal organizational and real estate environments.
3. Apply the real estate principles they have learned to effectively facilitate real estate transactions in a variety of settings.
4. Be prepared to sit for the California Real Estate Broker's Exam.

## Associate in Science Degree Requirements

1. **UNIT REQUIREMENT** - 60 UNITS, with at least a 2.0 grade point average. At least 12 of the units must be earned at OCC, with a minimum of one course taken for a letter grade. At least 3 units in an advanced course from the program must be completed at OCC. A student must be enrolled at the time of application for graduation. Units earned at an accredited college or university on a credit/no credit basis will be counted toward the degree requirements of the college, to a maximum of 15 units.
2. **MAJOR REQUIREMENT** - Complete the AA or AS major requirements as detailed in the Degree and Certificate section of this catalog.
3. **MATHEMATICS REQUIREMENT** - Demonstrate competence in mathematics by either obtaining a satisfactory grade (grade of "C" or better or "pass") in a mathematics course at or above the level of Intermediate Algebra as demonstrated by prior coursework, or by demonstrating competency that is comparable through the completion of a college-level math course that has Intermediate Algebra as a prerequisite: Psychology A160 or Math A100 or higher, with the exception of Math A220.
4. **GENERAL EDUCATION REQUIREMENT** - Students may choose to complete Option 1 (OCC AA GE) (<https://catalog.cccd.edu/orange-coast/general-education-patterns/associate-arts-general-education-option-1/>), Option 1 (OCC AS GE) (<https://catalog.cccd.edu/orange-coast/pathways/business-management-entrepreneurship/real-estate/real-estate-broker-associate-science-degree/orange-coast/general-education-patterns/associate-science-general-education-option-1/>), Option 2 (CSU GE) (<https://catalog.cccd.edu/orange-coast/general-education-patterns/associate-degree-general-education-option-2/>), or Option 3 (IGETC (<https://catalog.cccd.edu/orange-coast/general-education-patterns/associate-degree-general-education-option-3/>)) to satisfy the general education requirement.

See the General Education Patterns section of this catalog for more information.

Course	Title	Units
<b>Required Courses</b>		
ACCT A100 or ACCT A101	Accounting for Small Business Financial Accounting	3-4
BUS A110	Business Law	3
ECON A170 or ECON A175	Microeconomics Macroeconomics	3
RE A110	Real Estate Principles	3
RE A120	Legal Aspects of Real Estate	3
RE A130	Real Estate Practice	3
RE A140	Real Estate Appraisal	3
RE A150	Real Estate Finance	3
<b>Total Units</b>		<b>24-25</b>

Requirement	Units
Program Major Units	24-25
AS General Education Option 1, 2, or 3	Varies
Transferable electives to satisfy unit requirement	Varies
<b>Total Degree Units</b>	<b>60</b>