## INTERNATIONAL BUSINESS, ASSOCIATE IN SCIENCE DEGREE

Banner Code: 1\_AS\_IBUS Control Number: 08617 Financial Aid Eligible

Complete the International Business Certificate of Achievement and the Associate in Science graduation requirements as outlined in the Graduation Requirements section of the catalog.

## **Program Outcomes**

- 1. Function effectively in an entrepreneurial, managerial, or entry-level international business position using the skills, tools and principles they have acquired.
- 2. Effectively apply the international business principles they have learned to effectively facilitate international business transactions in a variety of settings.

Review Graduation Requirements (https://catalog.cccd.edu/orangecoast/graduation-requirements/associate-degree/) and General Education (https://catalog.cccd.edu/orange-coast/general-educationpatterns/).

| Course   | Title                                  | Units  |
|--|--|--------|
| <b>Required Courses</b>                            |  |        |
| BUS A100/A100H                                     | Introduction to Business               | 3      |
| BUS A118/A118H                                     | Introduction to International Business | 3      |
| BUS/MGMT A239                                      | Professional Communication             | 3      |
| MKTG A100  | Introduction to Marketing              | 3      |
| MKTG A110  | Professional Selling                   | 3      |
| MKTG A130  | Principles of Advertising              | 3      |
| MKTG A150/A150H                                    | International Marketing                | 3      |
| Total Units  |  | 21     |
| Requirement  |  | Units  |
| •  |  |        |
| Program Major Units                                |  | 21     |
| AS General Education Option 1, 2, or 3             |  | Varies |
| Transferable electives to satisfy unit requirement |  | Varies |
| Total Degree Units                                 |  |        |

## **Program Sequence**

These sequences at Orange Coast College are general course curriculum maps for students to finish all major and general education requirements for two-year completion of degrees, and/or fulfillment of transfer requirements. The course sequence may include course prerequisites and other placement requirements. Students are advised to meet with an Orange Coast College Counselor to review course selections and sequences to ensure that completion of this program will meet a student's transfer and career goals.

Some courses in this program may be offered once per academic year.

| Course   | Title  | Units |
|--|--|-------|
| Year 1   |  |       |
| Semester 1   |  |       |
| MKTG A100  | Introduction to Marketing                                    | 3     |
| MKTG A110  | Professional Selling   | 3     |
| MKTG A130  | Principles of Advertising                                    | 3     |
| BUS A100   | Introduction to Business                                     | 3     |
| or BUS A100H   | or Introduction to Business Honors                           |       |
|  | Units  | 12    |
| Semester 2   |  |       |
| BUS A118   | Introduction to International Business                       | 3     |
| or BUS A118H   | or Introduction to International Business                    |       |
|  | Honors   | 0     |
| MKTG A150<br>or MKTG A150H   | International Marketing                                      | 3     |
| BUS A239   | or International Marketing Honors Professional Communication | 2     |
| or MGMT A239   | or Professional Communication                                | 3     |
| OCC AS GE ABEA A1  |  | 3     |
| OCC AS GE AREA C1  | 0.10002 0.12   | 3     |
| OCC AS GE ANEA CT  | Units  | 15    |
| Year 2   | onits  | 15    |
| Semester 1   |  |       |
|  |  | 3-4   |
| OCC AS GE AREA A2 - CHOOSE ONE <sup>1</sup><br>OCC AS GE AREA B - CHOOSE ONE                                       |  |       |
| OCC AS GE AREA B - CHOOSE ONE  |  | 3-4   |
|  |  | 3     |
| Select one of the following or satisfy Math competency (completion of High School Algebra 2 with a "C" or better): |  | 3-4   |
| MATH A030  | Intermediate Algebra <sup>2</sup>                            |       |
| or MATH A045   | or Combined Elementary and                                   |       |
|  | Intermediate Algebra   |       |
| ELECTIVE (DEGREE A   | PPLICABLE)   | 3     |
|  | Units  | 15-18 |
| Semester 2   |  |       |
| OCC AS GE AREA C2 - CHOOSE ONE   |  | 3     |
| ELECTIVE (DEGREE APPLICABLE) <sup>3</sup>  |  | 15    |
| Units  |  | 18    |
|  | Total Units  | 60-63 |
|  |  |       |

OCC AS GE AREA A2 - Required if 100-level MATH will not be taken to meet Math competency. If MATH A100 or higher will be taken, then needs to take 3-4 degree applicable elective units

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Math A030 or higher OR take 3-4 degree applicable elective units if math competency was met through completion of High School Algebra 2 with a "C" or better; \*100-level Math courses satisfy AS Math Requirement and OCC AS GE AREA A2

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VARIES TO REACH MINIMUM 60 DEGREE APPLICABLE UNITS