

# REAL ESTATE (RE)

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## RE A110 3 Units (54 lecture hours)

### Real Estate Principles

**Grading Mode:** Standard Letter, Pass/No Pass

**Transfer Credit:** CSU.

Designed for those preparing for the state real estate license examination and for those interested in the various aspects of real estate ownership and sales. Graded or Pass/No Pass option.

## RE A120 3 Units (54 lecture hours)

### Legal Aspects of Real Estate

**Advisory:** RE A110.

**Grading Mode:** Standard Letter

**Transfer Credit:** CSU.

Escrows, sales contracts, trust deeds, landlord tenant, liens, probate sales, joint tenancy, etc. Emphasizes the more complex aspects of real estate law. This course may also be offered online.

## RE A130 3 Units (54 lecture hours)

### Real Estate Practice

**Advisory:** RE A110.

**Grading Mode:** Standard Letter

**Transfer Credit:** CSU.

Covers the day to day practice of real estate including sales, working with buyers and sellers, the listing and purchase agreement, finance, taxation, property management and investing for real estate. This course may also be offered online.

## RE A140 3 Units (54 lecture hours)

### Real Estate Appraisal

**Advisory:** RE A110.

**Grading Mode:** Standard Letter

**Transfer Credit:** CSU.

Designed for brokers or those seeking entry-level appraisal positions. Basic principles, theories and methods of appraising. Analysis of data and factors influencing value conclusions are emphasized.

## RE A150 3 Units (54 lecture hours)

### Real Estate Finance

**Advisory:** RE A110.

**Grading Mode:** Standard Letter

**Transfer Credit:** CSU.

A study of real estate finance, including money and credit sources for mortgage funds, appraisal for finance purposes, financial terms and concepts, appropriate economic and legal aspects.

## RE A190

### Leasing of Commercial Properties

**Advisory:** RE A110.

## 3 Units (54 lecture hours)

**Grading Mode:** Standard Letter, Pass/No Pass

**Transfer Credit:** CSU.

Planning, evaluating and negotiating of leasing techniques, protocol for commercial properties including retail, office, industrial and apartment rentals. Graded or Pass/No Pass option.