## REAL ESTATE (RE)

RE A110
Real Estate Principles
Grading Mode: Standard Letter, Pass/No Pass
Transfer Credit: CSU.
Designed for those preparing for the state real estate license examination and for those interested in the various aspects of real estate ownership and sales. Graded or Pass/No Pass option.

RE A120
3 Units (54 lecture hours)
Legal Aspects of Real Estate
Advisory: RE A110.
Grading Mode: Standard Letter
Transfer Credit: CSU.
Escrows, sales contracts, trust deeds, landlord tenant, liens, probate sales, joint tenancy, etc. Emphasizes the more complex aspects of real estate law. This course may also be offered online.

RE A130
3 Units (54 lecture hours)
Real Estate Practice
Advisory: RE A110.
Grading Mode: Standard Letter
Transfer Credit: CSU.
Covers the day to day practice of real estate including sales, working with buyers and sellers, the listing and purchase agreement, finance, taxation, property management and investing for real estate. This course may also be offered online.

## RE A140

3 Units (54 lecture hours)
Real Estate Appraisal
Advisory: RE A110.
Grading Mode: Standard Letter
Transfer Credit: CSU.
Designed for brokers or those seeking entry-level appraisal positions. Basic principles, theories and methods of appraising. Analysis of data and factors influencing value conclusions are emphasized.

RE A150
3 Units (54 lecture hours)
Real Estate Finance
Advisory: RE A110.
Grading Mode: Standard Letter
Transfer Credit: CSU.
A study of real estate finance, including money and credit sources for mortgage funds, appraisal for finance purposes, financial terms and concepts, appropriate economic and legal aspects.

RE A190
3 Units (54 lecture hours)
Leasing of Commercial Properties
Advisory: RE A110.
Grading Mode: Standard Letter, Pass/No Pass
Transfer Credit: CSU.
Planning, evaluating and negotiating of leasing techniques, protocol for commercial properties including retail, office, industrial and apartment rentals. Graded or Pass/No Pass option.

