

# BUS G108: LEGAL ENVIRONMENT OF BUSINESS

Item	Value
Curriculum Committee Approval Date	02/16/2021
Top Code	050500 - Business Administration
Units	3 Total Units
Hours	54 Total Hours (Lecture Hours 54)
Total Outside of Class Hours	0
Course Credit Status	Credit: Degree Applicable (D)
Material Fee	No
Basic Skills	Not Basic Skills (N)
Repeatable	No
Grading Policy	Standard Letter (S), • Pass/No Pass (B)

## Course Description

This course provides an introduction to the principles of law and federal and state judicial systems that influence and reflect the ethical, social, and political environments in which business operates. Areas of constitutional law, administrative law, agency law, employment law, antitrust law, environmental law, and international law will be explored. Additional topics include contracts, torts, crimes, forms of business organization, ethics, product liability, government regulations, and securities regulation. Transfer Credit: CSU; UC. C-ID: BUS 120. **C-ID:** BUS 120.

## Course Level Student Learning Outcome(s)

1. Course Outcomes
2. Compare federal and state court systems, and civil lawsuits and criminal prosecution.
3. Analyze the basic elements of a contract, a breach of contract, and differentiate remedies for breach of contract; determine whether a contract may be voided for lack of real consent or lack of capacity; demonstrate an understanding of agency law.
4. Describe the basic elements of a tort, remedies for a tort, and duty of care.
5. Describe the sources of law, ethics and corporate responsibility, and the application of law to a fact pattern and the steps to reach a conclusion (IRAC method)
6. Identify administrative and regulatory agencies in the areas of consumer law, product liability, and employment law.

## Course Objectives

- 1. Conduct legal analysis using the IRAC (Issue, Rule, Application, Conclusion) structure. Identify issues and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions.
- 2. Perform legal research using the internet and other sources to evaluate and interpret a court citation, locate a court case on an assigned topic, etc.
- 3. Compare and contrast the theories of jurisprudence and the classifications of law.

- 4. Categorize the types of government agencies, powers and functions, controls through congressional action, executive action, and the courts.
- 5. Differentiate the relationship between state and federal systems, jurisdiction of courts, the interaction between business managers and lawyers, and the importance of alternate dispute resolution methods.
- 6. Demonstrate the process for litigating criminal and civil cases, with emphasis on how cases progress through the court system from problem, to filing, to trial, and appeal.
- 7. Describe the Constitutional authority of federal and state government to regulate business, including the limits on government power.
- 8. Evaluate the relationship between law and ethics. Summarize the legal, ethical, political, and social implications of the law.
- 9. Distinguish between torts and crimes and describe the purpose of criminal and tort law.
- 10. Evaluate when a promise is enforceable, the elements of a contract, performance, and remedies available in the event of breach.
- 11. Distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts.
- 12. Define the various types of business formations such as sole proprietorships, partnerships, and corporations.
- 13. Explain various agency relationships and the duties and liabilities of agents and principals as they relate to partnerships and corporations. Describe a corporations legal structure and how it differentiates from other forms of business organization.
- 14. Describe the major federal acts that pertain to antitrust, securities regulation, employment law, and environmental law.
- 15. Compare and contrast state and federal regulation.
- 16. Differentiate between the application of domestic and international legal principles.
- 17. Outline the philosophical foundations, sources, and trends of American law.

## Lecture Content

The Legal Environment Introduction to law Role of law in society Origins of American law Classifications of law Jurisprudence Nature and Sources of Law American Judicial System Administrative law Common law Statutory law Constitutional powers and limitations of government Business and the Bill of Rights Due Process Limits on government power The judiciarys role in American government Basic judicial requirements Alternative dispute resolution Ethics and Social Responsibility Ethics in business decision making Social responsibility Torts and crimes Business torts Defenses against torts Product liability Criminal procedure Crimes that hurt business Crimes committed by business Difference between civil and criminal cases Contracts Nature and classification Agreement and acceptance Consideration Enforceability Breach and remedies Business organizations Sole proprietorships Partnerships Corporations Corporate rights and duties Limited liability companies (LLCs) and other business forms Agency and employment The agency relationship Duties of agents to principals Duties of principals to agents Uniform Commercial Code (UCC) Development and scope Sales versus leases Title transfer Risk Secured transactions Government regulation Antitrust laws Monopolies Restraints of trade Securities regulations i >International business transactions - sales agreements, contracts,

payment methods, protection, etc. Trade issues and regulation Additional Topics Cyber law Intellectual property Employment law Environment law i

## Method(s) of Instruction

- Lecture (02)
- DE Live Online Lecture (02S)
- DE Online Lecture (02X)

## Instructional Techniques

Instructional techniques can consist of any of a combination of the following: In-class techniques: lecture, discussion, direct study, Out-of-class techniques: field research, work experience, non-credit tutoring, Distance and online education protocols: audio/visual two-way interactive media, one-way non-interactive media, web-based simultaneous interaction.

## Reading Assignments

Textbook PowerPoint presentations Cases and case studies Periodicals, journals, articles, and other readings

## Writing Assignments

Case briefs Essays, papers Objective question-and-answer responses Discussion board assignments Quizzes Exams

## Out-of-class Assignments

Audio lectures Video lectures Projects Presentations

## Demonstration of Critical Thinking

Through case briefs and in-class discussions, students will apply abstract principles and rules to various situations. Students will also analyze conflicting legal principles and interpret fact patterns.

## Required Writing, Problem Solving, Skills Demonstration

Students will (a) demonstrate how American courts resolve legal disputes, and (b) evaluate the manner in which the law creates, maintains, and restores order, stability, and justice in society.

## Eligible Disciplines

Business: Masters degree in business, business management, business administration, accountancy, finance, marketing, or business education OR bachelors degree in any of the above AND masters degree in economics, personnel management, public administration, or Juris Doctorate (J.D.) or Legum Baccalaureus (LL.B.) degree OR bachelors degree in economics with a business emphasis AND masters degree in personnel management, public administration, or J.D. or LL.B. degree OR the equivalent. Masters degree required. Law: J.D. or LL.B NOTE: Courses in aspects of law for application to a particular discipline may be classified, for minimum qualifications purposes in the discipline of the application. Masters degree required.

## Textbooks Resources

1. Required Beatty Samuelson. Legal Environment, 7th ed. Cengage, 2019 , ISBN: 13 978 0 324 53711 6.

## Other Resources

1. Instructor prepared materials.