

REAL ESTATE BROKER NC, CERTIFICATE OF COMPLETION

This free noncredit certificate is the starting point for anyone interested in becoming a real estate broker in California. Students take eight courses covering property law, finance, appraisal, practice, economics, management, transactional procedures and ethics responsibilities. This certificate helps students prepare for the California Real Estate Broker exam and gives students the knowledge and confidence to explore entry-level real estate careers or offers a seamless transition into Coastline's other related credit programs, such as business and finance.

Program Learning Outcomes

1. Be prepared to take and pass the California Real Estate Sales and/or Broker License Exam.
2. Guide and assist buyers or sellers with the purchase or sale process, including identifying and articulating issues, ensuring compliance with relevant laws, coordinating inspections and appraisals, negotiating sales price, and helping clients understand and select financing options.
3. List, market, show, rent, lease and/or sell a property, with appropriate estate forms, including listing agreements, purchase contracts, and cost sheets.

Course	Title	Hours
Complete the following:		
RE C011N	Real Estate Principles Noncredit	54
RE C012N	Real Estate Practice Noncredit	54
RE C013N	Real Estate Economics Noncredit	54
RE C014N	Real Estate California Mortgage Loan Brokering/Lending Noncredit	54
RE C015N	Real Estate Legal Aspects Noncredit	54
RE C016N	Real Estate Appraisal 1 Noncredit	54
RE C017N	Real Estate Finance Noncredit	54
RE C018N	Real Estate Property Management Noncredit	54
Total Hours		432