

# MANAGEMENT, CERTIFICATE OF ACHIEVEMENT

**Banner Code:** 3\_CN\_MGMT

**Control Number:** 20356

**Financial Aid Eligible**

This Management certificate program prepares students to progress in their careers and educational paths. For those who are currently working, this program will provide them with the knowledge and skills to move up the career ladder or to progress further along a supervisor/manager career path. For those preparing to earn a degree in Management, these courses are the foundation for this degree. These courses also support transferring to a four-year university to earn a bachelor's degree in business, as these courses fulfill several transfer requirements.

Courses required for this certificate build and upgrade skills in leading and managing people while enhancing individual and organizational effectiveness within the workplace. Courses focus on the traditional managerial framework of leading, organizing, planning, communicating, training, and controlling. Coursework emphasizes embracing diversity within organizations and creating inclusive organizational cultures. Potential careers include General and Operations Managers, Administrative Services Managers, Industrial Production Managers. Management positions are required in many industries and in businesses of many sizes.

## Program Level Student Learning Outcomes

Upon completion of this program, students will be able to:

1. Effectively communicate solutions to business problems, using appropriate language and tools and demonstrating understanding of business terms and concepts.
2. Analyze and recommend effective business decisions/solutions using a systematic, evaluative, and data-driven approach.
3. Develop and exhibit high standards of professional practice, demonstrating awareness of ethical and social responsibilities in today's multicultural, team-oriented, rapidly-changing global environment.
4. Formulate strategies that embrace diversity within organizations and create inclusive organizational cultures.

Review Graduation Requirements (<https://catalog.cccd.edu/coastline/graduation-requirements/certificates/#achievementtext>).

Course	Title	Units
<b>Required Core</b>		
Complete the following:		
BUS C100	Introduction to Business <sup>1</sup>	3
or MGMT C115	Human Relations in Business	
BUS C110	Business Law/Legal Environment of Business <sup>1</sup>	3
BUS C139	Business Communication <sup>1</sup>	3
or ENGL C136	Business Communication	
MGMT C100	Principles of Management	3
MGMT C111	Human Resource Management	3

Course	Title	Units
<b>Electives</b>		
Complete three units of the following:		3
ACCT C100	Introduction to Accounting	
ACCT C101	Financial Accounting <sup>1</sup>	
ACCT C102	Managerial Accounting <sup>1</sup>	
BUS C100	Introduction to Business <sup>3</sup>	
BUS C101	Introduction to Project Management	
BUS C118	Introduction to International Business	
BUS C120	Personal Finance	
BUS C141	Introduction to Entrepreneurship	
BUS C150	Introduction to Marketing	
CIS C100	Introduction to Information Systems	
or CIS C111	Information Systems, Programming, and Database Management	
or CYBR C101	Introduction to Cybersecurity	
CMST C100	Interpersonal Communication <sup>2</sup>	
CMST C110	Public Speaking <sup>2</sup>	
CMST C150	Intercultural Communication <sup>2</sup>	
ECON C170	Principles of Microeconomics <sup>1,2</sup>	
ECON C175	Principles of Macroeconomics <sup>1,2</sup>	
MGMT C115	Human Relations in Business <sup>3</sup>	
PHIL C140	Business and Organizational Ethics	
BUS C281	Work Experience Education	
or BUS C282	Work Experience Education	
or BUS C283	Work Experience Education	
or BUS C284	Work Experience Education	
<b>Total Units</b>		<b>18</b>

<sup>1</sup> These courses are required in the Business Administration 2.0 Associate in Science for Transfer degree.

<sup>2</sup> These courses also satisfy General Education (CSU-GE or IGETC) requirements.

<sup>3</sup> If not taken as part of the Required Core.