

MANAGEMENT (APPLIED), ASSOCIATE OF SCIENCE DEGREE

Banner Code: 3_AS_MNCBE

Control Number: 44204

Financial Aid Eligible

This Management (Applied) Associate of Science degree program leverages the existing knowledge, skills, and abilities each student brings into the program. The pre-planned path through the coursework and competencies scaffolds learning so that students are best prepared to succeed as they move through the pathway. For students with work experience, this program will provide them with the knowledge and skills to move up the career ladder to a manager role or to progress further along a supervisor/manager career path. Courses required for this degree build and upgrade skills in leading and managing people while enhancing individual and organizational effectiveness within the workplace. Several communications-related courses are required in this program given that communication is a key managerial skill. Courses focus on the traditional managerial framework of leading, organizing, planning, communicating, training, and controlling. Coursework emphasizes embracing diversity within organizations and creating inclusive organizational cultures. Potential careers include General and Operations Managers, Administrative Services Managers, and Industrial Production Managers. Management positions are required in many industries and in businesses of many sizes.

Program Level Student Learning Outcomes

Upon completion of this program, students will be able to:

1. Develop and exhibit high standards of professional practice, demonstrating awareness of ethical and social responsibilities in today's multicultural, team-oriented, rapidly changing global environment.
2. Analyze and recommend effective business decisions/solutions using a systematic, evaluative, and data-driven approach.
3. Effectively communicate solutions to business problems using appropriate business terms and strategies.
4. Formulate strategies that embrace diversity within organizations and create inclusive organizational cultures.

The required courses for this degree are designed to meet associate degree graduation and general education requirements. This Competency Based Education (CBE) program may require additional application and registration requirements. Please visit a Coastline counselor for additional information.

Course	Title	Units
Required Courses		
ACCT C116	ACCT for Non-Financial Managers, Entrepreneurs, Business Owners	3
BUS C100	Introduction to Business	3
BUS C101	Introduction to Project Management	3

Course	Title	Units
BUS C120	Personal Finance	3
BUS C139	Business Communication	3
BUS C281	Work Experience Education	1
CIS C105	Introduction to Business Office Technology	3
CIS C205	Principles of Information Systems	3
CIS C280	Data Visualization	3
CMST C100	Interpersonal Communication	3
COMM C1000	Introduction to Public Speaking	3
CMST C140	Small Group Communication	3
ENGL C1000	Academic Reading and Writing	4
ETHS C233	Racial and Ethnic Relations in America	3
GEOL C162	Applied Environmental Geology	3
KIN C101	Personal Fitness and Wellness	1
MATH C101	Applied Mathematics	3
MGMT C100	Principles of Management	3
MGMT C115	Human Relations in Business	3
MGMT C144	Introduction to Leadership	3
PHIL C140	Business and Organizational Ethics	3
Total Units		60

Management (Applied) Associate of Science Program Structure

Course	Title	Units
Block 1		
ENGL C1000	Academic Reading and Writing (Written Communication)	4
MATH C101	Applied Mathematics (Financial Acumen I)	3
Block 2		
CMST C100	Interpersonal Communication (Comm & Active Listening)	3
ETHS C233	Racial and Ethnic Relations in America (Sensitivity)	3
Block 3		
CIS C105	Introduction to Business Office Technology (Technology Savvy I)	3
BUS C120	Personal Finance (Financial Acumen II)	3
Block 4		
KIN C101	Personal Fitness and Wellness (Drive & Energy I)	1
BUS C281	Work Experience Education (Drive & Energy II)	1
BUS C101	Introduction to Project Management (Org & Planning)	3
Block 5		
BUS C139	Business Communication (Functional Expertise)	3
MGMT C115	Human Relations in Business (Relationship Building)	3
Block 6		
BUS C100	Introduction to Business (Business Thinking)	3

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Course	Title	Units
PHIL C140	Business and Organizational Ethics (Integrity)	3
Block 7		
CMST C140	Small Group Communication (Conflict Management)	3
COMM C1000	Introduction to Public Speaking (Presentation Skills)	3
Block 8		
ACCT C116	ACCT for Non-Financial Managers, Entrepreneurs, Business Owners (Financial Acumen III)	3
MGMT C100	Principles of Management (Team Management)	3
Block 9		
GEOL C162	Applied Environmental Geology (Prob Solv & Decision Making)	3
CIS C205	Principles of Information Systems (Technology Savvy II)	3
Block 10		
CIS C280	Data Visualization (Technology Savvy III)	3
MGMT C144	Introduction to Leadership (Influence)	3