

REAL ESTATE (RE)

RE C011N 54 Hours (54 lecture hours)

Real Estate Principles Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Introduces the foundational principles of real estate, with emphasis on real property ownership, property transfer, contract and real property law, appraisal, financing, and the business practices involved in buying and selling real estate in California. This free noncredit course meets updated state and federal fair housing law training requirements pursuant to the California Business and Professions Code. Fulfills one of three required courses for the noncredit Real Estate Salesperson Certificate of Competency, and the State of California Real Estate Salesperson and Broker license exams.

RE C012N 54 Hours (54 lecture hours)

Real Estate Practice Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Introduces the foundational principles of real estate, with emphasis on real property ownership, property transfer, contract and real property law, appraisal, financing, and the business practices involved in buying and selling real estate in California. This free noncredit course meets updated state and federal fair housing law training requirements pursuant to the California Business and Professions Code. Fulfills one of three required courses for the noncredit Real Estate Salesperson Certificate of Competency, and the State of California Real Estate Salesperson and Broker license exams.

RE C013N 54 Hours (54 lecture hours)

Real Estate Economics Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Provides an overview of the nature and classification of real estate and real estate investments, along with the economic development of real property, real estate cycles, and market trends. The course also examines governmental and private sector influences on real estate economics. This free noncredit course meets the updated state and federal training requirements for real estate professionals pursuant to the California Business and Professions Code. Fulfills one of three required courses for the noncredit Real Estate Salesperson Certificate of Competency, one of eight courses for the Real Estate Broker Certificate of Competency, and the State of California Real Estate Salesperson and Broker license exams.

RE C014N 54 Hours (54 lecture hours)

Real Estate California Mortgage Loan Brokering/Lending Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Introduces student to Mortgage Brokering operations including office setup, loan processing by computer, lending regulations, types of loans, A to D paper, loan submission, quality control, FICO credit scoring, and loan packaging and shipping. This free noncredit course meets the updated state and federal training requirements for real estate professionals pursuant to the California Business and Professions Code. Fulfills one of eight required courses for the noncredit Real Estate Broker Certificate of Competency, and the State of California Real Estate Broker license exam.

RE C015N 54 Hours (54 lecture hours)

Real Estate Legal Aspects Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

A study of real estate law affecting property ownership and transactions in California. Students examine legal systems, laws, and regulations as they apply to real property interests, transfers, and land use. This free noncredit course meets the updated state and federal fair housing law training requirements for real estate professionals pursuant to the California Business and Professions Code. Fulfills one of eight required courses for the noncredit Real Estate Broker Certificate of Competency, and the State of California Real Estate Broker license exam.

RE C016N 54 Hours (54 lecture hours)

Real Estate Appraisal 1 Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Basic principles and methods of appraisal used in establishing the market value of real estate, along with the knowledge and skills necessary for the application and interpretation of basic entry-level appraisals. Time will be devoted to discussion and reference to the Uniform Standards of Professional Appraisal Practice (USPAP). This free noncredit course meets the updated state and federal training requirements for real estate professionals pursuant to the California Business and Professions Code. Fulfills one of eight required courses for the noncredit Real Estate Broker Certificate of Competency, and the State of California Real Estate Broker license exam.

RE C017N 54 Hours (54 lecture hours)

Real Estate Finance Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Explore how real estate transactions are financed through a clear overview of lending sources, key terminology, appraisal basics, and essential real estate math. The course covers open-end trust deeds, ARMs, conventional, VA, and FHA loans, the secondary mortgage market, the Federal Reserve's role, discount rates, and construction financing. You'll also gain insight into how lenders qualify both properties and borrowers, providing a practical look at real estate financing. This free noncredit course meets the updated state and federal training requirements for real estate professionals pursuant to the California Business and Professions Code. Fulfills one of eight required courses for the noncredit Real Estate Broker Certificate of Competency, and the State of California Real Estate Broker license exam.

RE C018N 54 Hours (54 lecture hours)

Real Estate Property Management Noncredit

Grading Mode: P/NP/SP Noncredit, Letter Noncredit

Not Transferable.

Principles and practices of managing income properties, including types of property management, collections, leases, tenants, and purchases. The course also addresses day-to-day operational strategies that support profitable and sustainable property performance. This free noncredit course meets the updated state and federal training requirements for real estate professionals pursuant to the California Business and Professions Code. Fulfills one of eight required courses for the noncredit Real Estate Broker Certificate of Competency, and Property Management Certificate of Completion, and the State of California Real Estate Broker license exam.