

REAL ESTATE (RE)

RE C100 3 Units (54 lecture hours)

Real Estate Principles

Grading Mode: Standard Letter, Pass/No Pass
Transfer Credit: CSU.

Introductory course to real estate. Topics covered include contracts, manner of holding title to real property, escrow, basic appraisal understanding, marketing, financing, property management, and many other topics. This course is one of three required for the State of California real estate license exams. Graded or Pass/No Pass option.

RE C105 3 Units (54 lecture hours)

California Mortgage Loan Brokering and Lending

Advisory: RE C100.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

Introduces student to Mortgage Brokering operations including office setup, loan processing by computer, lending regulations, types of loans, A to D paper, loan submission, quality control, FICO credit scoring, and loan packaging and shipping. 2 Graded or Pass/No Pass option.

RE C110 3 Units (54 lecture hours)

Real Estate Legal Aspects

Advisory: RE C100.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

The legal aspects of real estate law as encountered by brokers and others who deal with real property. Includes escrows, sales contracts, trust deeds, landlord-tenant, liens, probate sales, joint tenancy, and others. Graded or Pass/No Pass option.

RE C120 3 Units (54 lecture hours)

Real Estate Practice

Advisory: Real Estate C100.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

Introduction to the day-to-day activities performed by a licensed real estate salesperson. Students will examine various methods of prospecting for buyers and sellers, disclosure requirements, types of financing available. One of the three required courses for the State Real Estate Salesperson Exam and Broker License. Graded or Pass/No Pass option.

RE C130 3 Units (54 lecture hours)

Real Estate Appraisal 1

Advisory: RE C100.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

Basic principles and methods of appraisal generally used in establishing the market value of real estate, along with the knowledge and skills necessary for application and interpretation of basic entry-level appraisals. Graded or Pass/No Pass option.

RE C140 3 Units (54 lecture hours)

Real Estate Finance

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

Students will learn the sources of funding for real estate loans including terminology, appraisal for real estate, math for real estate as well as appropriate economic and legal terms. Included are open-end trust deeds, ARM loans, conventional, VA, FHA loans, the secondary mortgage market, the Federal Reserve, discount rates, and construction loans. Qualifying the property and borrower will also be discussed. Graded or Pass/No Pass option.

RE C160 3 Units (54 lecture hours)

Real Property Management

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

Principles and practices of managing income properties, including types of property management, collections, leases, tenants, purchasing. Elective for Real Estate Broker license requirements. Graded or Pass/No Pass option.

RE C281 1 Unit (90 other hours)

Work Based Learning

Prerequisite(s): Be employed or volunteer in the field of Real Estate for 5 hours per week per 1 unit of Work Based Learning.

Co-requisite(s): Be enrolled in a total of 7 units including Work Based Learning.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

To enhance each Work Based Learning participant's opportunity for success in the field of Real Estate by bridging the gap between educational theory and on-the-job practices through individualized performance objectives related to the student's career or occupational goal in Real Estate. Graded or Pass/No Pass option.

RE C282 2 Units (180 other hours)

Work Based Learning

Prerequisite(s): Be employed or volunteer in a field related to Real Estate for 5 hours per week per 1 unit of Work Based Learning.

Co-requisite(s): Be enrolled in a total of 7 units including Work Based Learning.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

To enhance each Work Based Learning participant's opportunity for success in the field of Real Estate by bridging the gap between educational theory and on-the-job practices through individualized performance objectives related to the student's career or occupational goal in Real Estate. Graded or Pass/No Pass option.

RE C283 3 Units (270 other hours)

Work Based Learning

Prerequisite(s): Be employed or volunteer in a field related to Real Estate for 5 hours per week per 1 unit of Work Based Learning.

Co-requisite(s): Be enrolled in a total of 7 units including Work Based Learning.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

To enhance each Work Based Learning participant's opportunity for success in the field of Real Estate by bridging the gap between educational theory and on-the-job practices through individualized performance objectives related to the student's career or occupational goal in Real Estate. Graded or Pass/No Pass option.

RE C284 4 Units (360 other hours)

Work Based Learning

Prerequisite(s): Be employed or volunteer in a field related to Real Estate for 5 hours per week per 1 unit of Work Based Learning.

Co-requisite(s): Be enrolled in a total of 7 units including Work Based Learning.

Grading Mode: Standard Letter, Pass/No Pass

Transfer Credit: CSU.

To enhance each Work Based Learning participant's opportunity for success in the field of Real Estate by bridging the gap between educational theory and on-the-job practices through individualized performance objectives related to the student's career or occupational goal in Real Estate. Graded or Pass/No Pass option.

RE C352 3 Units (54 lecture hours)

Real Estate Loan Processing

Advisory: RE C100.

Grading Mode: Standard Letter, Pass/No Pass

This course will prepare students for entry-level positions as Real Estate Loan Processors. The content will include conventional and government loan processing and the completion of required documentation following established industry standards. Graded or Pass/No Pass option.

RE C356 3 Units (54 lecture hours)

Real Estate Loan Underwriting

Advisory: RE C140 and RE C352.

Grading Mode: Standard Letter, Pass/No Pass

This course will prepare the student with prior Real Estate Loan Processing experience for a junior Real Estate Loan Underwriter position. Course content will include online underwriting programs, and government loan underwriting. Graded or Pass/No Pass option.